



<u>Who:</u> US and LN civilians, their supervisors and leaders

<u>What</u>: Topics that will range from civilian appraisals to German cultural and leadership development

**When:** Monthly Last Thursday of each month/1100-1200

**Where:** Virtual – Zoom or TEAMs

<u>Why:</u> Develop, mentor, improve and lead our civilian Airmen, with an end state goal of Adaptive (Civilian) Airmen....Ready to Execute



## **Rules of Engagement**



Audio Off & Cameras On (if possible)

Use the chat function ...

or ...**raise hand t**o ask questions after the presentation



Questions & Answer Session at the end

**Technological issues** may occur – have your Meeting ID/Passcode near you







### **Opening remarks**

– Ms. Renae Fischer, 86 MSG Director

### **Emotional Intelligence**

– TSgt Jonathan Buchanan – TFDC Facilitator

### **Question & Answer Session**

### **Closing Remarks**

# Emotional Intelligence and

You

TSgt Jonathan Buchanan

### Hello, My Name Is...

oa. What is your job?
ob. What is your level of knowledge on Emotional Intelligence?
oc. What do you hope to get from this class?

What is emotional intelligence

# Why Are We Here?

Why it matters

Dialing in on the social aspect

Finish line

## **POP QUIZ!**

Right now, how do you identify Emotional Intelligence for yourself?

• On a scale of 1-10 how aware do you think you are of your own emotional intelligence?

• You are the team lead for a project at work and your boss yells at you because it was not completed by the required deadline. You:

Write/type your first response to each. Do not over-analyze the scenario or answer it with what 'sounds the best'

## **Emotional Intelligence**

### • What it is:

- Understanding your own emotions
- Picking up on others' cues
- Managing your responses/reactions to others
- Being appropriate in social situations
- Developing relationships
- Treating others well

- What it is not:
- Being smart
- IQ
- Controlling others' emotions
- Manipulating others
- Extroversion/Introversion

### Emotional Intelligence (EQ/EI)

Increase in this area leads to a higher satisfaction with one's self, finding more meaning in life, decreased violence and willingness to make a positive difference

Increase in this area leads to higher resiliency - ability to cope with stress and life's demands in an effective way. It improves one's ability to develop good habits for health, wellness and success. It also teaches how to stay open-minded, flexible, and acceptive of diversity of people and opinions. Helps one respect values and beliefs of others and reduces violence in the community.

> Increase in this area leads to a higher ability to solve problems in which emotions are involved. Helps effectively deal with bulling, failure, and increases one's ability to make and KEEP promises and commitments, including those to own self. Essential for goal-achieving and resisting negative influence of surrounding.



Increase in this area leads to a higher independence, confidence that one can make good things happen for own self and others. It decreases the threat of drugs and other potential bad influences of today's society and increases one's ability to express self, own talents, creative ideas and defend own opinions.

Increase in this area leads to a stronger ability to build and maintain mutually-satisfying, beneficial relationships with others. It improves one's empathy - ability to feel for others which leads to a higher level of understanding of people, less violence, and enhances social and team-building skills.

## Your Own Superpower

#### Self awareness – self perception

- Able to identify emotions you may be experiencing in each situation
- \*Ties in with self regulation to prevent yourself from falling into a bad mood or experiencing negative thoughts/self talk\*

#### Self regulation – stress management, self-expression, decision making

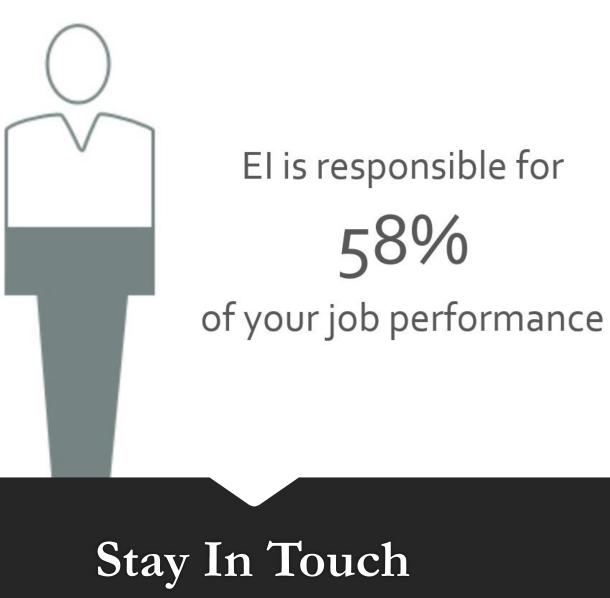
- You become more efficient at "glass half full" thinking
- You can experience an emotion and not act on it impulsively
- You can actively seek out a positive experience to counter negative ruts

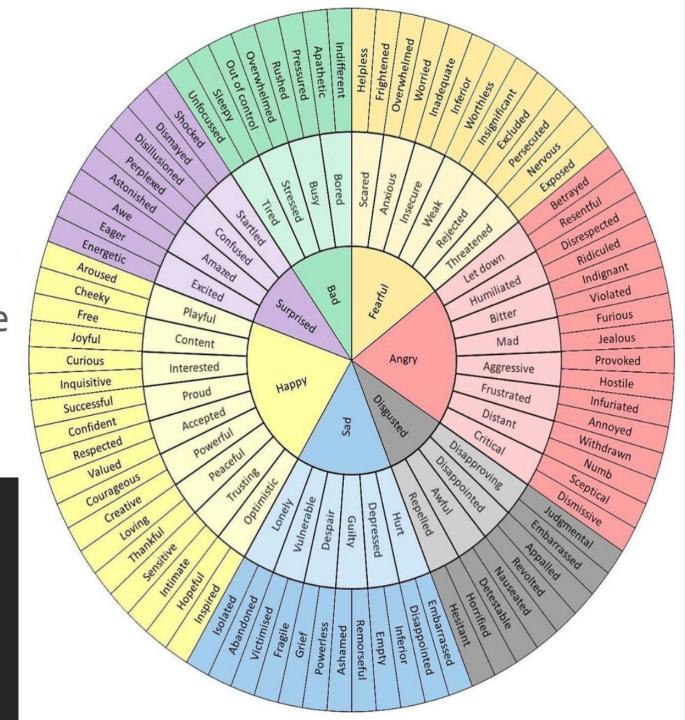
#### **Empathy/social awareness – interpersonal**

- In tune with other emotions/feelings
- Requires high levels of empathy to be able to connect emotional dots of why someone may be feeling the way they do without you having experienced something similar yourself
- On a personal level and a leadership level, this is a highly sought-after trait for trust building and meeting people where they're at in each moment.

#### Social skills - interpersonal

- When you have secured a level of comfort and confidence with the prior mentioned pillars, you are now ready for your step into being socially successful.
- In this pillar, you will focus on your ability to bring together a group, team, organization, etc. (think "knowing your people")
- You can cultivate positive emotions that enable a "heard and seen" culture. Whether it be in the workplace or in your personal life, everyone wants to be around people that value their input and presence.





## **Interaction Break!**

#### Say What You Mean

Read through the scenarios and verbally respond using the specified emotion.

You were recently offered a position within the company that pays more but also requires greater responsibility, responsibilities that you don't believe you can handle.

- Respond in a happy manner: I am so grateful for this opportunity and look forward to joining the team.
- Respond in an apprehensive manner: I am so grateful for this opportunity and look forward to joining the team.
- **Respond in a confused manner:** I am so grateful for this opportunity and look forward to joining the team.

#### You have been put on a verbal warning due to your tardiness. You say:

- Respond in a sincere manner: I truly apologize for my tardiness. It will not happen again.
- Respond in a defensive manner: I truly apologize for my tardiness. It will not happen again.
- **Respond in a carefree manner:** I truly apologize for my tardiness. It will not happen again.

## But Wait...The Forgotten

### **Motivation**

- Intrinsic passion to fulfill inner needs and goals
- Action oriented/set goals/high need for achievement/striving for ways to improve
- Extrinsic fame, money, recognition, and acclaim
- May only try if it's tied to an award, pay raise, job position promotion, or public acknowledgement for their efforts.

### The Five Second Rule By Mel Robbins

### HOW TO PRACTICE "THE FIVE SECOND RULE"

- Instructions For Use:
- I. The thought: You think of something that you still must do for example: "I finally have to call back the one customer who complained."
- **2. The problem:** You don't feel like calling.
- **3. The countdown:** Instead of thinking about whether to tackle the task or not, count down the five-second countdown: Five, Four, Three, Two, One.
- **4. The action:** You tackle the task by picking up the phone immediately or preparing for the conversation.
- 5. The new habit: You repeat the five-second countdown whenever you want to postpone something or whenever you have a feeling of procrastination while doing any important task. By using this amazing technique over time, you change your habits.

### A Large Piece of the EI Pie

Interpersonal Skills

- The ability or skills needed to interact with other people
- Enhances you communicating effectively to build stronger more meaningful relationships
- Empower decision making, teamwork, enables efficient mediation and resolution of issues
- D Listening skills Intentional active listening

## Emotions and How to Manage Them in the Workplace

Responsibility of each person

Stay in control

Listen

**Positive outcome** 



### Sharing feelings

An effective response

Mental shoes

### **Focused Listening**

It is a practiced skill

**Conscious effort** 

Listener is multitasking

## **Asking Questions**

### Goes together with focused listening

Probing questions

Relate them to the topic



Be conscious of it

Actions speak louder than words

Valuable skill

Form of communication

## Giving in Without Giving Up

Compromise

Accept other ideas

Keep your beliefs

Finding a balance between the two

## Disagreeing Constructively

Positive

Productive

Confirm their idea

Present your own

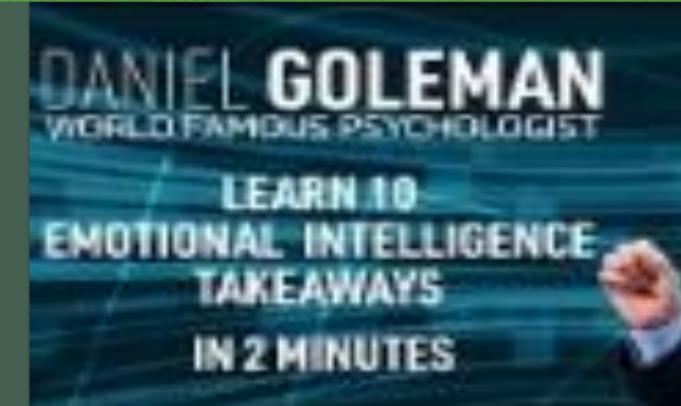
## Bringing it All Together



### Take control

Not allowing negativity

### Speed Takeaways From Daniel Goleman



### Thank You for Attending!

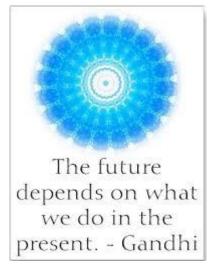
# QUESTIONS?





## **Final Thoughts**





- Take charge of your life & career
- Take care of yourself and your people
- Give yourself time to relax and set goals

### Send feedback or suggestions to 86MSG.CivDvlpmt.MSGCIVDevelopment@us.af.mil

Never react emotionally to criticism. Analyze yourself to determine whether it is justified. If it is, correct yourself. Otherwise, go on about your business." Norman Vincent Peale.

### **Ramstein Civilian Personnel Section**